

#### AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

#### **MASTERS INDIA IT SOLUTIONS**

# <u>Virtual Campus Recruitment - 2021 Passing Out Batch</u>

## **Only for Students of Amity Education Group**

## Only for Unplaced & Eligible Students

## Last Date to Register - 5:00 PM, 30th September 2021

Company	Masters India IT Solutions
Website	https:// mastersindia.co
Batch	2021 Passing out Batch
Date of Campus	Will be informed later
Joining	Immediate
Job Title	Profile 1: Junior Testing Engineer Intern Profile 2: Business Development Manager Profile 3: Python Developer Profile 4: Presales Executive
Eligible Degrees	Profile 1: BCA /MCA /B.Tech Profile 2: B.Tech /MCA / MBA Profile 3: BCA /MCA /B.Tech Profile 4: B.Tech / MBA
Eligible Branches	Profile 1: CS/IT /ECE Profile 2: All Profile 3: CS /IT /ECE Profile 4: All
Location	Delhi
Compensation (CTC)	Profile 1: INR 25000 to INR 30,000 Profile 2: INR 5.0 to 6.0 LPA fixed + variable on achieving 70% of the target. Profile 3: INR 25K fixed per month first 3 months Post INR 5.0 to 8.0 LPA
Roles &	Profile 1:
Responsibilities	<ul> <li>Can write test cases for - Unit level, Functional and Integration testing, Load testing.</li> <li>Researches issues in order to identify root cause, documents and reproduces problems. Develop test plans and detailed test cases for new product functionality.</li> <li>Ability to handle multiple activities with changing priorities simultaneously and escalate risks.</li> </ul>

	<ul> <li>Competency to utilize Company software and willingness to learn new systems as necessary.</li> <li>Profile 2:         <ul> <li>Source new sales opportunities through inbound lead follow-up and outbound cold calls and emails</li> <li>Understand customer needs and requirements</li> <li>Close sales and achieve quarterly quotas</li> <li>Maintain and expand your database of prospects within your assigned territory</li> <li>Team with channel partners to build pipeline and close deals ② Perform effective online and offline</li> </ul> </li> <li>Produce clean, efficient code based on specifications ② Integrate software components and third-party programs libraries</li> <li>Verify and deploy programs and systems ② Troubleshoot, debug and upgrade existing applications ② Recommend and execute improvements</li> </ul>
	Create technical documentation for reference and reporting
	Resourcefulness and troubleshooting aptitude
	<ul> <li>Do high-level technical design with guidance, functional modelling, break-down of the module by thinking platforms and re-use.</li> <li>Monitoring performance, optimizing the architecture and advising any necessary infrastructure changes to suit your application needs.</li> </ul>
	Profile 4:
	<ul> <li>Manage, nurture and convert inbound leads into sales opportunities.</li> <li>Identify strong potential prospects using initiative and creativity, to generate outbound lead opportunities.</li> </ul>
	<ul> <li>Assess and analyse a prospect's current processes and requirements.</li> </ul>
	<ul> <li>Provide engaging and articulate information about Masters India's value proposition to potential customers.</li> </ul>
	<ul> <li>Maintain well organized, up-to-date and accurate sales information and activity reports.</li> </ul>
Service Agreement	No
<b>Recruitment Process</b>	<ul><li>Pre-Placement Talk</li><li>Personal &amp; HR Interview</li></ul>
How to Apply?	Interested and eligible students need to apply on the link given below latest by <b>5:00PM</b> , <b>30</b> <sup>th</sup> <b>September 2021</b>
	Click here to apply

#### Our Best Wishes are always with you

#### **Team ATPC**

**Amity Technical Placement Centre (ATPC) Centralised Placement Division of Amity Education Group**  E-2 Block, Room No. G-02, Ground Floor, Sector 125, Noida (U.P.) 201313

<u>atpc@amity.edu</u> | <u>amity.edu/placement</u>